



Phone (989) 642-8309
Fax (989) 642-2929

The Barn Door Lumber Co., Inc.

Quality Hardwood and Softwood Lumber at Reasonable Prices

2020 N. Hemlock Rd.

Hemlock, Michigan 48626

Dear Friends:

I started this letter in a way that I really feel. We have had a relationship with Erickson's for almost twenty years. We have had the pleasure to watch each other grow with all of us working together. The partnership that I truly feel is exemplary.

Thru the years we all have worked together to truly make the business relationship of supplier to sales vender truly works. We have been placed in the difficult product requirement positions as well as the delivery requirements and each challenge has been met with a quality response.

I also need to comment on the ongoing relationship with our sales person. Paul Hamilton will take our needs and convert them to truly successful sales relationships that we keep over the years. The quality that he brings forward is GREAT.

This was a very easy letter to write because of one thing and that is **integrity** of your company.

Sincerely,

A large, stylized handwritten signature in black ink, appearing to read 'David J. King'. The signature is written over the printed name and extends to the right.

David J. King

President

Barn Door Lumber Co.